



Estd. 1939

The Karnataka Law Society's  
**INSTITUTE OF MANAGEMENT EDUCATION  
AND RESEARCH (AUTONOMOUS)**

Permanently Affiliated and Autonomous Institute under Rani Channamma University, Belagavi  
Recognised by AICTE, New Delhi, Approved by Government of Karnataka, Bengaluru  
Accredited by NAAC with Grade 'A'



Under 2 (f) & 12 (B)



Estd. 1991

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**Board of Studies (BoS) Meeting**

Date: 19<sup>th</sup> December, 2024

Timing: 11.30 a.m. onwards

Venue: Workshop Hall

**AGENDA**

SN	Agenda Item	Person In-charge
1	Welcome and introductory remarks by the I/C Director, KLS IMER.	Dr. Arif Shaikh
2	To read and confirm the minutes of the last meeting held on 8 <sup>th</sup> May, 2024.	Dr. Sushil Kumar Pare
3	To review and approve the changes in the course contents of MBA 1 <sup>st</sup> and 3 <sup>rd</sup> Semester Syllabus (2022-23).	a. Marketing: Dr. Ajay Jamanani b. Finance: Mrs. Savitha Kulkarni c. General Management: Mr. Sumanth Desai d. Business Analytics: Mr. Sumanth Desai
4	To seek approval of syllabus for Value Added Courses.	a. Experiential Education and Life Skills Outbound Course – Dr. Ajay Jamanani b. Sustainability Management – Mrs. Rashmi Harti c. Business & Professional Etiquettes – Mr. Sumanth Desai d. International Trade & Compliances – Prof. Shirang Deshpande
5	To approve the panel of paper setter and answer scripts evaluators for 1st and 3 <sup>rd</sup> semester examination May/ June 2025.	Mr. Shirang Deshpande, Dy. CoE
6	Any other matter with the permission of the chair.	
7	Vote of Thanks	Dr. Sushil Kumar Pare


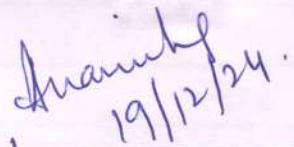
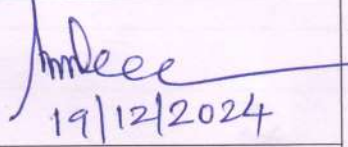

Dr. Arif Shaikh  
Director  
KLS IMER

**PK.L.S. INSTITUTE OF MANAGEMENT EDUCATION AND RESEARCH,**  
**(AUTONOMOUS) BELGAUM**


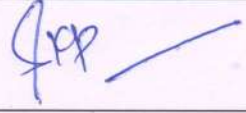

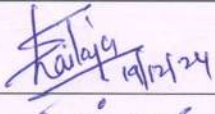
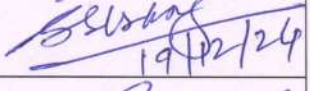
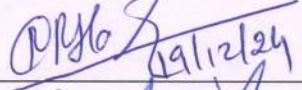
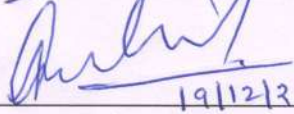
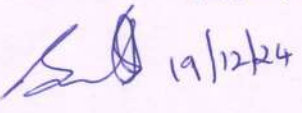
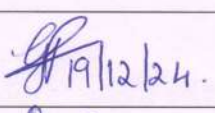
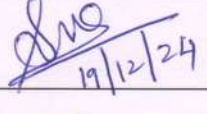

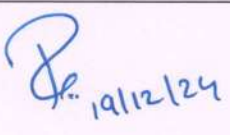
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Attendance sheet of Board of Studies (BoS) meeting dated 19.12.2024

Sl. No.	Category	Name of Members	Signature
1.	Director	Dr. Arif Shaikh	 19/12/2024
2.	Two subject experts from outside the Parent University to be nominated by the Academic Council	Prof. Anamika Sinha Professor, Goa Institute of Management, Goa.	 19/12/24.
		Dr. M. M. Munshi Chairman Dept. of MBA, VTU, Belagavi.	 19/12/2024
3.	One expert to be nominated by the Vice-Chancellor from a panel of six recommended by the college principal	Prof. Thyagaraja C M Professor, Dept. of MBA, RCU, Belagavi.	
4.	One representative from the industry/corporate sector/allied area relating to placement	Mr. Girish Angadi Corporate Trainer & Consultant, Founder Director, Connect Dharwad	 19/12/24
5.	One postgraduate meritorious alumnus to be nominated by the Principal.	Mr. Venkataraman Bhat Senior Executive Vice President and Head-Retail Assets, CSB Bank Ltd.	



6.	The entire faculty of each specialization	Dr. Praveen M Kulkarni	
		Dr. Sushilkumar Pare	
		Dr. Ajay Jamnani	 19/12/24.
		Dr. Shailaja G. Hiremath	 19/12/24
		Mr. Shrirang A Deshpande	 19/12/24
		Mr. Rahul Mailcontractor	 19/12/24
		Mr. Ameet V. Kulkarni	 19/12/24
		Mr. Sumanth P. Desai	 19/12/24
		Mr. George Rodrigues	 19/12/24.
		Mrs. Savitha Kulkarni	 19/12/24
		Mr. Atul Kadam	 19/12
		Mrs. Rashmi Harti	 19/12/24

## **Proceedings of the BoS Meeting Held on 19 December 2024**

Dr. Arif Shaikh – Director, KLS IMER, Belagavi, welcomed the members of BOS; Sir made opening remarks and briefed the BoS Members regarding a meeting on 19 December 2024.

### **1. To read & confirm the minutes of the last meeting held in the month of 08 May 2024**

The compliance report of the minutes of BoS meeting held in the month of May 2024 was presented and BoS confirmed the compliance report.

### **2. To review the changes in the course contents of MBA 1st and 3<sup>rd</sup>-semester syllabus 2022-2023.**

a. Prof. Ajay Jamanani presented the proposed changes in the following subjects under the marketing domain:

- i. Marketing Management
- ii. Business-to-Business Marketing
- iii. International Marketing
- iv. Retailing Management
- v. Sales Management
- vi. Supply Chain Management

b. Mrs. Savitha Kulkarni presented the proposed changes in the following subjects under the finance domain:

- i. Management Accounting
- ii. Financial Derivatives
- iii. Corporate Valuation
- iv. Corporate Tax
- v. Security Analysis & Portfolio Management

c. Mr. Sumanth Desai presented the proposed changes in the following subjects under the general management domain:

- i. Principles of Management
- ii. Economics for Managers
- iii. Statistics for Managers
- iv. Entrepreneurship Development
- v. Employability Skill – I



## Proceedings of the BoS Meeting Held on 19 December 2024

- vi. Employability Skill – III
- vii. Operations Management
- viii. Strategic Management
- d. Mr. Sumanth Desai presented the proposed courses for the 3<sup>rd</sup> & 4<sup>th</sup> semester in business analytics domain.
  - i. Big Data Analytics / Business Analytics and Intelligence / Decision Science / Exploratory Data Analytics for Business / Introduction to Python and Data Control for 3<sup>rd</sup> Semester and
  - ii. Machine Learning / Business Forecasting / HR Analytics / Social media and website Analytics and Finance Analytics for 4<sup>th</sup> Semester.
- e. Mr. Sumanth Desai also presented the proposed changes in the course Project Appraisal and Planning Control.

The BoS discussed the proposed changes at length and awarded its approval for the implementation.

### 3. Introduction of value-added courses.

To keep pace with changes in industry and social environment, faculties have suggested a few value-added courses (VAS).

- |   |                                       |
|---|---------------------------------------|
| a. Business & Professional Etiquette    | e. Basis of Excel                     |
| b. International Trade & Compliances    | f. Advance Excel                      |
| c. Experiential Education & Life –Skill | g. Business Analysis Fundamentals: An |
| Outbound Course                         | Industry Perspective                  |
| d. Sustainability Management            | h. Advance Selling Skills             |

After discussion on the contents of the above mentioned value added courses, the BoS members provided valuable inputs and advised faculty the faculties concerned to incorporate the suggested changes and approved the contents of value-added courses (VAS).

In the case of VAS on 'International Trade & Compliances', the honorable BoS members suggested to cross check with another VAS on 'export management' and remove the duplication, if any. Hence this VAS was deferred to the next meeting.

### 4. To approve the panel of paper setters and answer script evaluators for the 1st and 3rd-semester examinations in May/ June 2025.

Mr. Shrirang Deshpande, Dy DoE, KLS IMER presented the panel of question paper setters and answer scrips evaluators for the 1<sup>st</sup> and 3rd-semester examinations to be held in the month.of May/June 2025.

After discussion on the names mentioned for each subjects, the BoS members approved the panel of paper setters and answer script evaluators.

## 5. Suggestions by BoS Members

Dr M M Munshi suggested checking the possibility of freezing 50 hours for a course rather than the present practice of 60 hours. It would give time for other activities.

Dr. Sushil Kumar Pare, Professor, KLS IMER, proposed the vote of thanks and appreciated the contribution of all members in enhancing the structure content of courses.



**Dr. Sushil Kumar Pare**

Coordinator – BoS Meeting,

KLS IMER

Belagavi



**Dr. Arif Shaikh**

Director

KLS IMER,

Belagavi

**DIRECTOR**  
K.L.S. Institute of Management  
Education & Research

